

March 19, 2010

Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, SW Washington, DC 20554

Re: GN Docket No. 09-169; WC Docket No 07-52

Dear Ms. Dortch:

On March 18, 2010 Andy Sukawaty, Chairman and CEO, and Diane Cornell, Vice President, Government Affairs, of Inmarsat, met with Commissioner Mignon Clyburn and her Acting Legal Advisor for Wireline, Angela Kronenberg to brief them on Inmarsat's mobile satellite broadband capabilities, as detailed in the attached presentation. Please contact the undersigned should you have any questions.

Sincerely,

/s/

Diane J. Cornell Vice President, Government Affairs

Attachment

CC: Commissioner Mignon Clyburn Angela Kronenberg Louis Peraertz

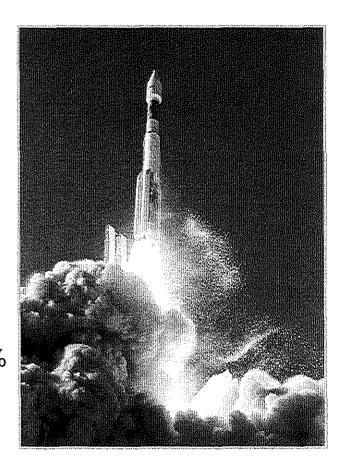
# Meeting with Andy Sukawa. Chairman and Offo.

March 2010

www.inmarsat.com

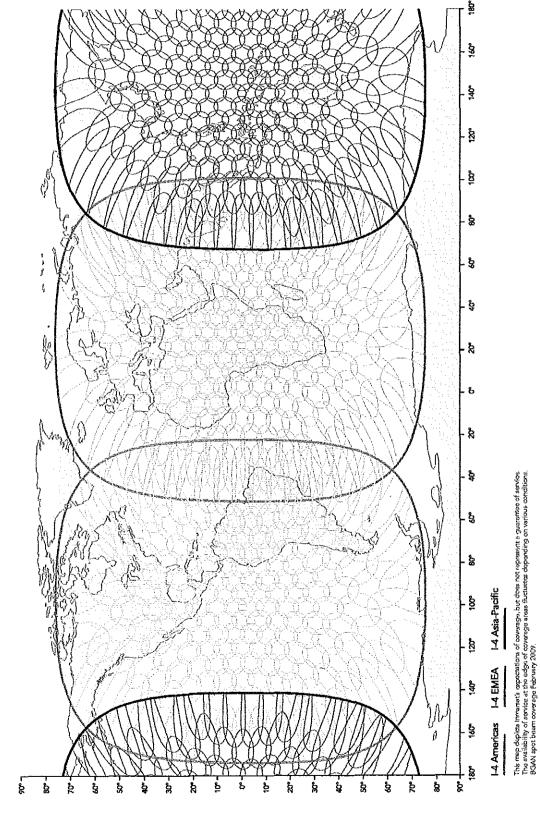
### Inmarsat's Global Broadband Network

- 11 geostationary satellites in orbit today using L-Band
- Three 4<sup>th</sup> Generation satellites operational
  - Commercial life 2020+
  - 193 spot beams per satellite
- Flexible power allocation (hot spots)
  - Satellite capacity can be redeployed real-time to service areas of high demand
- 100 satellite years without operational failure 99.99% network availability





# BGAN coverage



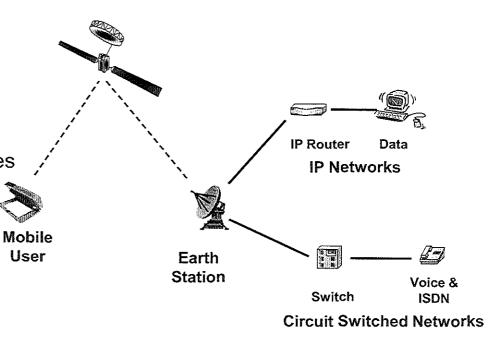
inmarsat

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# Broadband Global Area Network (BGAN) Services

- High-speed Broadband data (up to 492kbps)
- ... plus low-cost voice
- accessible simultaneously
- through a single, compact device
- with on-demand guaranteed data rates
- Available worldwide







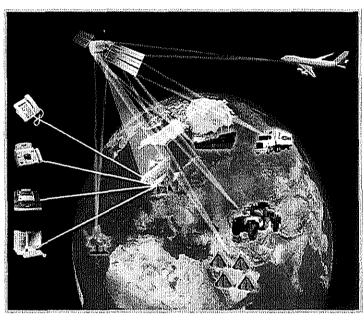
## Inmarsat Mobile Satellite Broadband Can Deliver:

- Worldwide coverage with ubiquitous network and products
  - Same interface globally
  - Land, sea, and air mobile services, including safety services for maritime and aeronautical users
  - Mobile broadband network available anytime, anywhere
- Small portable devices that are easily set up and online











## Mobile Satellite Broadband Can Support:

### Public Safety and Disaster Response

- Emergency preparedness
- Disaster relief communications when terrestrial networks fail
- Restore and backhaul terrestrial communications (pico cell provides IP connectivity for LMR and mobile phones)

### Telemedicine

- Ambulances: perform lifesaving procedures and diagnostic tests in the field or 'on the move'
- Mobile clinics: deliver primary and specialty care in rural communities
- Hospice and homecare: access to electronic medical records and support

### National Security and Defense

 DoD relies on commercial satellites in the U.S. and throughout the world

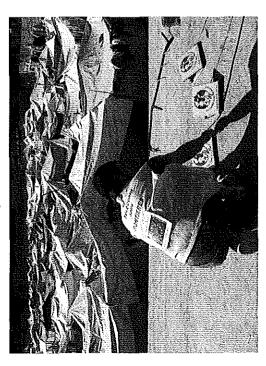
### Critical Infrastructure support

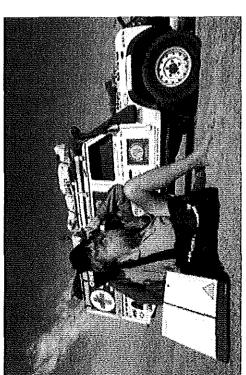


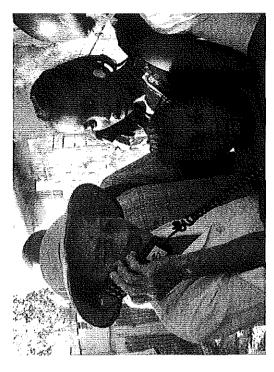


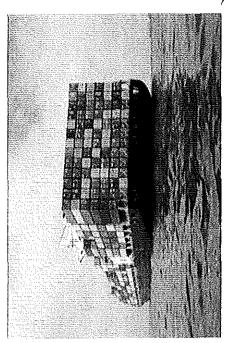


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### Supporting customers, worldwide:

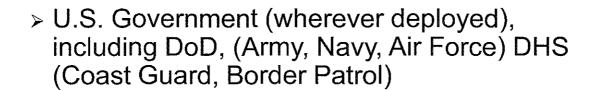




> International relief agencies (International Red Cross, Télécoms Sans Frontières, United Nations, FEMA, etc)

















> Critical Infrastructure (oil, gas, electricity, etc)













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### Policy Issues for Mobile Satellite Broadband

- Recognition that satellite-delivered broadband is a more cost effective solution than other alternatives in hard-to-reach areas
- > Globally harmonized, consistent spectrum allocations
- > Less burdensome regulatory/licensing framework
- > Reasonable fees based on regulatory costs
- > Authorization for in-flight passenger connectivity

